DRAFT PROPOSAL TO DEPLOY Ez-POINT POS SOLUTION

OVERVIEW:

In todays' competitive business environment where there are too many people/outfits providing same services, **Efficiency** and **Proficiency** in service delivery are the determinant factors in the success or failure of a business. Thus, the businesses that smiles at the end of the day are those that have a competitive edge over the competition. In line with these facts and our interactions from previous meetings, we propose our State – Of – The – Art Database driven, POS Solution that was developed from months of research of relevant sectors, taking into considerations the peculiarities of the Nigerian Market.

We are proud to say that with Ez-POINT (*Pronounced Easy Point*) in your organization you would be able to pay 100% attention to each of your clients and also manage more than you would ordinarily have been able to manage. Aside from these, it is worthy of note that Ez-POINT is a fully Customizable solution which means that after having an extensive interaction with you and your organization, we take note of your specific needs and **TAILOR TUNE** the solution to meet your specific needs thereby ensuring that you have all the tools you need to soar.

KEY FEATURES AND MODULES OF THE SOLUTION

The following are some of the key modules of this unique solution.

- **CREATE AND MANAGE THE HYDRA SYSTEM**
  This module uniquely redirects users to the area of the solution that is relevant to them. It's a unique Hydra System which creates a link in **RELATED SCHEDULES** between every Unit, Accounts, Store, Sales Point, etc. The aim is to all the update of such records as can only be updated by the respective units without duplicating roles. It also has the advantage of not lumping the information traffic on one unit as everyone's update is in real-time.

- **POS MODULE**

  The POS module is one of the most interesting modules of Ez-POINT due to the fact that it gives three methods for making sales of items; First is the **Quick Search** Option which automatically filters products items as you type. Second is the **Barcode Scanning** method which is the quickest and then there is the **Categorized Products** option, which all gives you the freedom to make sales of item a breeze. The POS module also has several security features which is geared towards eliminating fraud during or after a transaction has been closed.

- **FULL OPTION FINANCIAL MANAGEMENT MODULE**

  Here we have a full financial system embedded in the solution. It features processes like Payroll, Expenses, Account Profiling, Transaction Profiling, Purchase Order, Vendor Management, etc.

- **EMAIL AND SMS MODULE**

  The solution has the ability to send Emails and SMS's directly to the Customers, Vendors, etc, either as a group or individually with either preconfigured messages or an On-The-Spot message necessary for reporting issues or calling for meetings. This module also can be used to reach any of the contact on special dates like Birthdays and Holidays.

- **REPORTING**

  This interface would have predesigned report modules based on pre-determined and all possible report request so that with just a click or two, any report can be generated for one or more needs.

- **DASHBOARD SYSTEM**

  This module uniquely designed for the Management of the Business. It is designed to give overview/summary information about key activities of the business. E.g, Sales, Stock, Revenue, etc

- **PRODUCT CATALOGUE**

  Here we have a full description of the products for sale. It gives you detailed information about the product and also shows the quantity level and flags it when there is the need to reorder.

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- **EMPLOYEE MANAGEMENT MODULE**

  This module profiles each employee (Past & Present) with full Bio-Data, showing their Contact Information, Guarantors, Addresses, Pictures and other relevant information about each employee.

- **INVENTORY MODULE**

  Ez-POINT promises a full-proof secure inventory cycle by automating the product inventory. It takes into account opening stock (On Shelf and In Store), Returned Items, Sold Items, Received Items, etc. and actively computes the inventory based on these data while disallowing modification of relevant data in order to protect the integrity of the inventory records.

  - **SIZE RUN MODULE**

    Ez-POINT also has an integrated Size Run module which allows the Profiling, Management and Sales of which ordinarily share same product code but come in varied sizes. This module is able to track sales by sizes thereby allowing you to reorder any size of the item which is running out

- **ELECTRONIC SCALE INTEGRATION**

  Ez-POINT comes with the capacity to recognize Barcode Printouts from Electronic Scales which are usually used to generate sales order for items based on their weights, e.g. Fruits and Vegetable.

- **MULTI-LOCATION MANAGER**

  Ez-POINT has features that allows multiple shops in a franchise to operate as independent modules complete with their Business names, Logos, Addresses and Contact details thereby allowing for a huge saving on deployment cost for deploying independent copies. It can easily allow addition of new locations without any technical skills.

- **LETTER MANAGEMENT**

  The solution comes with a modifiable Letter template which issues letters like the Employee Employment Contract and can also be modified to include other letter types like Promotion Letter, Letter of Disengagement, etc.

- ## PURCHASE ORDER MODULE
  Manage **Purchase Orders** and **Received Orders** directly from the same interface with the capability to Email generated Purchase Orders with payment summary in a PDF format to the Vendor with the click of a button

- ## CUSTOMER MODULE
  The Customer module is one of the key features of the solution as it uniquely profiles each client, highlighting the Contact details, Address, Birthdate, and other vital details, showcasing every transaction between your organization and the customer which could be leveraged for Loyalty Programmes.

- ## SECURITY
  The solution offers different security features like:

  1. User Access Control which limits the logged-on users to areas of the solution as allowed by their specified roles.

  2. Record Modification and Delete Control which disallows unauthorized personnel the capability to delete or modify a previously saved record

- ## VENDOR PROFILE
  The solution profiles all the vendors used by the Organization with details such as Cooperate Addresses for all their locations, Contact Persons for the Vendor with their Phone numbers and Email for Contact Specific Correspondence, History of Purchases Order requested from the Vendor and full Vendor-Specific financial transactions.

THE ADVANTAGES

1. Full Bio-data of the entire Employee showing such details as their pictures, Contact details, Personal Details, and other details.
2. Generate employee payroll with all preconfigured computations
3. The database would operate on a "SERVER – CLIENT" structure whereby specific access would be granted personnel, who would be granted just **Viewing Rights** to Organizations Data.
4. The database can be used to profile the performance of each employee.
5. There is also designed with record security in mind. This means that there are security measures in place to guard against record manipulation

6. There is also a Client Relationship Manager (CRM) module, where customized Emails and SMS messages can be sent periodically to customers and vendors on specified dates like Xmas, New Year and Salah Holidays, etc.
7. It is very easy and fast to search for records using any singular or a combination of parameters
8. The solution fully supports Barcode Scanning which comes into play when receiving Items into the Store/Warehouse, updating item quantity in the Store/Warehouse, searching for an Invoice as all receipts have their ID barcodes printed on them and finally in performing sales.
9. Daily Sales report, Profit & Loss Statement, and other reports are standard with lots of room for improvement and so much more…

COST OF DEPLOYMENT
*** This would be provided after a needs assessment has been performed***

BASIC REQUIREMENTS FOR THE PROJECT
* A Standard Server Machine or Desktop Computer with the specification (500GB Hard drive or Higher, 4GB RAM, Core i3 Processor or Higher and running on **Windows 7 or Higher** to act as the Server in the case where the solution would be locally hosted. When linking multiple branches then we use **CLOUD HOSTING** which attracts an annual hosting subscription.
* Network Infrastructure (WAN or LAN {LAN Preferred as this ensures higher data traffic and less packet drop})
* Desktop Computer / Laptop Computers act as Client Stations. This Systems should have the specification (Minimum 80GB Hard drive, 4GB RAM, 1.8GHz Duo-Core Processor, **Windows 7 or Higher**)
* Printer to be used to print vital documents. A colored printer would be preferable
* Power UPS with minimum 1500VA capacity to specifically for the Network Switch and the Local Server (Where a Local Server would be deployed)
* Barcode Scanners
* Thermal Receipt Printers
* Labels to print Product Barcodes

- APC Surge Protector Power Extension Box to manage the power on the Network Switch and Server (Where a Local Server is deployed)

CONCLUSION

In a competitive business environment such as the Services Industry, the business that standout from the crowd are those that have not only identified an Edge to set them apart but also devised means of polishing it so it shines continually. The need for this solution cannot be over emphasized as the very essence of finesse in Service Delivery revolves around it.

Thank and Best Regards,

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